

# ALABAMA'S TOP TRADING PARTNERS FOR SELECTED EXPORTS: 2007

## (IN MILLIONS OF \$US)

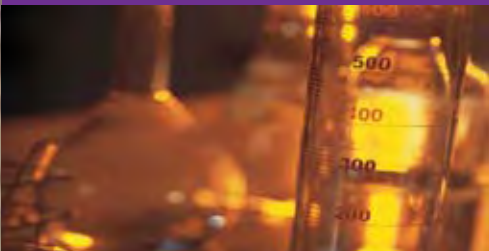
### Automotive



Germany	\$2,806,639,447
Canada	1,540,957,887
United Kingdom	303,053,410
Mexico	186,918,906
Australia	106,397,476

**All COUNTRIES \$5,461,617,566**

### Chemicals



China (Mainland)	\$340,442,430
Japan	171,094,055
Brazil	132,337,306
Canada	131,143,200
Singapore	126,861,933

**All COUNTRIES \$1,994,715,060**

### Forestry



Canada	\$142,243,891
Mexico	121,152,368
Japan	117,921,384
Italy	74,555,350
Netherlands	71,819,284

**All COUNTRIES \$1,110,579,177**

### Machinery



Korea, Rep. of	\$196,622,153
China (Taiwan)	114,820,843
Japan	98,493,040
China (Mainland)	72,665,883
Canada	68,993,931

**All COUNTRIES \$935,622,502**

### High Tech



Canada	\$173,026,147
Ireland	129,721,946
Netherlands	62,829,675
Japan	46,252,228
Germany	39,316,072

**All COUNTRIES \$709,512,463**

### ALABAMA TRADE WITH APEC

Rank	Exports	Imports	Two-Way Trade
1. Mexico	\$799,824,491	\$4,734,932,880	\$5,534,757,371
2. Canada	2,891,540,055	28,169,812	2,919,709,867
3. Korea	566,429,417	1,603,485,696	2,169,915,113
4. Japan	692,855,478	892,407,771	1,585,263,249
5. China (Main)	808,452,300	647,546,967	1,455,999,267
6. Russia	33,171,213	404,567,909	437,739,122
7. Australia	203,832,245	54,047,989	257,880,234
8. Taiwan	197,925,988	51,457,661	249,383,649
9. Singapore	173,034,119	22,369,696	195,403,815
10. Thailand	110,200,000	36,305,797	146,505,797
11. Hong Kong	111,970,405	14,817,328	126,787,733
12. Malaysia	40,770,615	47,346,040	88,116,655
13. Chile	67,360,263	16,598,477	83,958,740
14. Indonesia	19,372,912	50,344,042	69,716,954
15. Peru	38,342,949	18,977,702	57,320,651
16. Vietnam	14,825,236	37,181,356	52,006,592
17. Phillipines	29,188,235	6,774,339	35,962,574
18. New Zealand	16,494,284	768,988	17,263,272
19. Brunei	116,097	0	116,097
20. Papa New Guinea	18,395	0	18,395

**Total \$6,815,724,697 \$8,668,100,450 \$15,483,825,147**

### ALABAMA TRADE WITH EU25

Rank	Exports	Imports	Two-Way Trade
1. Germany	\$3,302,900,382	\$1,536,500,822	\$4,839,401,204
2. U. Kingdom	732,661,377	143,555,020	876,216,397
3. Netherlands	340,906,910	130,642,780	471,549,690
4. France	308,678,530	99,269,299	407,947,829
5. Belgium	132,858,224	141,274,801	274,133,025
6. Italy	159,274,454	67,631,422	226,905,876
7. Spain	133,658,416	25,340,651	158,999,067
8. Ireland	145,384,104	4,800,671	150,184,775
9. Austria	33,569,729	48,133,053	81,702,782
10. Greece	11,571,482	59,534,158	71,105,640
11. Hungary	5,835,352	58,843,264	64,678,616
12. Poland	58,666,674	2,640,533	61,307,207
13. Swede	12,876,316	25,732,501	38,608,817
14. Czech Repub.	11,802,965	17,401,109	29,204,074
15. Finland	6,927,170	16,785,277	23,712,447
16. Portugal	4,375,315	17,048,967	21,424,282
17. Luxembourg	677,880	20,038,915	20,716,795
18. Denmark	9,791,268	7,191,994	16,983,262
19. Slovenia	13,540,658	217,141	13,757,799
20. Slovakia	3,533,006	683,991	4,216,997
21. Lithuania	2,826,155	0	2,826,155
22. Latvia	1,779,149	990,344	2,769,493
23. Estonia	1,035,431	39,602	1,075,033
24. Cyprus	695,638	0	695,638
25. Malta & Gozo	289,274	130,229	419,503

**Total \$5,442,675,916 \$2,436,133,432 \$7,878,809,348**

### ALABAMA TRADE WITH NORTH & LATIN AMERICA

Rank	Exports	Imports	Two-Way Trade
1. Mexico	\$799,824,491	\$4,734,932,880	\$5,534,757,371
2. Canada	2,891,540,055	28,169,812	2,919,709,867
3. Greenland	2,515	0	2,515
<b>Total</b>	<b>\$3,691,367,061</b>	<b>\$4,763,102,692</b>	<b>\$8,454,469,753</b>
1. Colombia	\$156,392,845	\$1,103,568,018	\$1,259,960,863
2. Brazil	463,807,257	487,515,225	951,322,482
3. Honduras	162,756,527	739,654,319	902,410,846
4. Venezuela	21,753,154	591,679,110	613,432,264
5. Trin. & Tobag.	19,961,831	424,713,690	444,713,521
6. El Salvador	16,207,962	379,125,668	395,333,630
7. Guatemala	37,975,035	178,141,959	216,116,994
8. Nicaragua	6,853,043	161,635,287	168,488,330
9. Argentina	83,089,412	34,493,753	117,583,165
10. Chile	67,360,263	16,598,477	83,958,740
11. Peru	38,342,949	18,977,702	57,320,651
12. Dom. Rep.	49,353,108	2,948,920	52,302,028
13. Costa Rica	21,014,544	21,018,766	42,033,310
14. Jamaica	36,287,644	89,237	36,376,881
15. Belize	11,713,784	19,467,330	31,181,114
16. Panama	13,029,413	11,417,637	24,447,050
17. Cayman Isle.	16,517,897	1,814,200	18,332,097
18. Bahamas	14,439,426	1,879,177	16,318,603
19. Ecuador	11,957,714	916,822	12,874,536
20. Barbados	11,284,465	3,553	11,288,018
Others	38,433,378	27,057,080	65,490,458

**Total \$1,298,531,650 \$4,222,753,930 \$5,521,285,581**

### TOP TEN EXPORTS & IMPORTS

Rank	Description-Exports	Annual 2007
1.	Vehicles	\$5,461,617,566
2.	Chemicals	1,994,715,060
3.	Forestry Products	1,110,579,177
4.	Machinery Manufactures	935,622,502
5.	High-tech	709,512,463
6.	Agricultural	704,685,462
7.	Mining	680,064,028
8.	Primary Metal Manufactures	582,243,997
9.	Fabricated Metal Products	342,463,984
10.	Textile & Apparel	325,724,333
	All Others	1,573,829,703

**Total Exports \$14,421,058,275**

Rank	Description-Imports	Annual 2007
1.	Mineral Fuels, Oils, Etc.	\$9,956,884,989
2.	Industrial Machinery/Comp.	1,961,165,897
3.	Vehicles, Except Rail/Tram	1,367,935,063
4.	Apparel Articles/Knit, Crochet	802,042,783
5.	Electric Machinery, Sound, TV	542,534,401
6.	Apparel Articles, Not Knit	471,539,636
7.	Iron and Steel	412,096,391
8.	Wood Pulp, Paperboard, Waste	279,166,064
9.	Articles of Iron or Steel	265,554,814
10.	Optic, Photo, Med Instruments	193,741,640
	All Others	2,157,860,833

**Total Imports \$18,410,522,511**



# Alabama's Role In The Global Marketplace

Exports from Alabama have risen steadily in recent years. During the 2004-2007 periods, exports from Alabama rose almost 60 percent. By comparison, total U.S. merchandise exports rose only 42 percent during this same period. Transportation equipment and other high value-added manufacturing led much of the expansion in the state's exports.

Alabama ranked 26th among the states in terms of dollar amount of exports for 2007. Export manufactured goods produced in Alabama totaling over \$14.4 billion in last year were shipped to 188 countries. Some 2,350 Alabama companies export, and of those over 80 percent were small and medium-sized enterprises with fewer than 500 employees. In addition, over 100,000 jobs throughout the state are directly linked to trade, and 15 percent of all manufacturing workers in Alabama depend on exports for their jobs.

The state's largest export destination was Germany where Alabama posted 2007 exports of \$3.3 billion. Other countries in the top five included Canada (\$2.9 billion), China (\$808 million), Mexico (\$799 million) and the United Kingdom (\$732 million). Germany is Alabama's biggest growth market, in dollar terms. From 2004 to 2007, the state's export shipments to Germany increased from \$1.4 billion to \$3.3 billion, an increase of 121 percent, or \$1.8 billion. Other countries to which Alabama recorded large increases in merchandise exports over the same period were Canada (up \$1 billion), China (up \$419 million), United Kingdom (up \$320 million), and Brazil (up \$308 million).

The state's leading export category is vehicles, which alone accounted for 38 percent, or \$5.4 billion, of Alabama's total merchandise exports in 2007. Other top exports are chemical manufactures (2007 exports of \$1.9 billion), forestry products (\$1.1 billion), machinery manufactures (\$935 million), and high tech including computers and electronic products (\$709 million).

Global sourcing plays a key sector in Alabama's economy. During 2007, Alabama imported \$18.4 billion worth of goods. Top imports included mineral fuels, industrial machinery, vehicles, apparel and iron and steel and products made of iron and steel.

Alabama's economy is driven by the exchange of goods and services in the world marketplace. It continues to fuel economic growth, supporting good jobs for Alabama citizens and raising the living standards of individuals residing here. With a growing automotive industry, high tech equipment, research and development and rich farmlands, Alabama's place in the global economy continues to become more prominent.

## ALABAMA STATE PORT AUTHORITY

The American Association of Port Authorities ranks Alabama's seaport at the Port of Mobile as the 11th largest port in the nation in overall waterborne foreign trade by cargo volume. Located 32 miles from the Gulf of Mexico, the Port handled more than 57 million tons of cargo in 2005. The Port's public seaport terminals are owned by the Alabama State Port Authority. In 2007, tonnage for the Port Authority topped 27 million tons serving container, general cargo, dry and liquid bulk, frozen poultry, terminal railroad and oversized and heavy lift cargo operations.

The Alabama State Port Authority is in the midst of over \$400 million in port improvement programs, including the new \$300 million Mobile Container Terminal, the \$85 million McDuffie coal terminal expansion and enhancement program, and the newly completed \$27 million rail ferry terminal. The Alabama State Port Authority's terminals are connected to two interstate systems (I-10 and I-65 and five Class I railroads- CSX, Canadian National, Burlington Northern Santa Fe (Alabama & Gulf Coast Railroad), Norfolk Southern and Kansas City Southern. The Authority's facilities are also served by the G.C. Railway, which is a rail ferry service between Mobile and Coatzacoalcas, Mexico (Vera Cruz Region). The CG Railway links shippers every four days with all water, rail connection into Mexico's national railroad system. The Authority's terminals also connect to nearly 15,000 miles of inland and Intracoastal waterways providing shippers with low

# Alabama Trade Picture: The Year in Trade 2007

cost water access to ports along the Gulf of Mexico, the Tennessee, the Ohio, and Upper Mississippi river systems. The transportation assets coupled with a strong favorable labor market and community-state-federal support make the Port of Mobile one the nation's fastest growing ports. For more information, log onto [www.asdd.com](http://www.asdd.com).

## PORT OF HUNTSVILLE

The Port of Huntsville, an inland port that is comprised of the Huntsville International Airport, the International Intermodal Center, and the Jetplex Industrial Park, provides quality multi-modal transportation services to a diverse regional customer base and stimulates economic growth and development throughout the Tennessee Valley Region.

Huntsville International Airport serves an 18-county region, which encompasses 12 counties in North Alabama and six counties in south central Tennessee. Passenger service is provided by seven commercial airlines with more than 80 flights per day and 14 non-stop destinations. Over 1 million customers are served annually. Huntsville International is in the midst of a 5-year, \$70 million capital improvement project. These improvements include a new checkpoint security area, public waiting area, flight information display systems, new concessions and a 1,330-space parking deck expansion. In addition, a new 243-foot air traffic control tower will serve Huntsville International Airport as it implements infrastructure improvements in the master plan.

The International Intermodal Center provides a single hub location that delivers world class, multi-modal services and facilities. Nationwide rail service is provided by Norfolk Southern. Air cargo, the other half of operations at the Intermodal Center, continues to meet the diverse and growing needs of the industries in the Tennessee Valley. Huntsville's International Air Cargo Center consists of 200,000 square feet of building space and one million square feet of ramp area. In addition, plans are underway to break ground on a new \$7.5 million 84,000-square-foot air cargo building to meet anticipated future growth. Huntsville is the only airport in the state of Alabama with non-stop international air cargo service by Panalpina to Europe, Mexico and Hong Kong.

The Jetplex Industrial Park sits on approximately 4,000 acres and is home to more than 60 corporations, including The Boeing Company, Continental AG (formerly Siemens VDO), Raytheon, International Diesel, LG Electronics and others. The property in the Jetplex Industrial Park is attractive to businesses serving both domestic and international markets due to its proximity to Huntsville International Airport and the International Intermodal Center, as well as its location within Foreign Trade Zone No. 83.

**Source: Export/Import statistics and other data are derived from the World Institute for Strategic and Economic Research (WISER). WISER uses data from the Census Bureau (Foreign Trade Division and the U.S. Department of Commerce.**

Alabama provides a seamless infrastructure for the export and import of goods. For further information, contact:

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401 Adams Avenue  
Montgomery, AL 36130 USA  
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# ALABAMA

## The Year In Trade

Alabama

A map of Alabama is shown with several white arrows originating from a point in the state and pointing towards various parts of the world, including North America, South America, Europe, and Africa. The map is set against a background of a globe with latitude and longitude lines.

2008